



# Technical Development Engineer

## *Distrupol Nordics job vacancy (Sweden)*

### **Distrupol Nordic is expanding and strengthening.**

We are looking for an experienced Technical Development Engineer to support and develop the sales of our whole portfolio of polymers in the Nordic region. Distrupol is recognised for its excellent technical support offering. Our Technical Development Engineer team have an unrivalled knowledge in polymer technology – from combining best material selection with best design to achieve maximum part performance and optimised production, to process trouble-shooting and problem solving. And because we have a comprehensive range of polymers, it is always the right material for the job. Our suppliers demand the best support of their polymers, and our customers demand we bring it to them. Distrupol delivers that.

At Distrupol, we find a way to YES to our customers and suppliers. Customer and supplier needs drive what we do. We embrace challenge. We thrive on profitable growth. This is our culture.

### **The person:**

We are looking for a technical person experienced in polymer materials, design, development and processing, with a proven track record and experience in delivering and supporting sales growth with customers through technical support.

You enjoy interacting with customers, positively trying to maximise customer visits – after all, you recognise the importance of building strong and enduring customer relationships – this is where you bring value, and this is how you find and create opportunities. You want to be the first and the last call the customer makes for any project or problem – and delivering the solution. Finding, creating and commercialising opportunities is what you do. To succeed you will need to be self-driven, resilient and have a positive can-do attitude.

A relevant degree in polymers/engineering/technology is a serious advantage, however proven experience is essential.

You may also have commercial and sales skills and experience (or have ambitions in these areas) as well – terrific! We could support you and modify the role for you accordingly.

Must be fluent in Swedish and English. Other language skills are a welcome advantage.

### **The role:**

As a Distrupol Technical Development Engineer your role is to deliver technical support to our customers and colleagues, delivering support on all polymers and processes. You will also work alongside our Key Account Manager team in delivering this, maximising customer interaction, finding, creating and commercialising opportunities.



If you have commercial and sales skills, the role can be adapted to develop your responsibilities and succeed in your ambitions. This could be customer responsibility, product management responsibility, or indeed a hybrid of all.

#### **The person:**

Although the role is located in Sweden, you will be expected to provide support across the whole Nordic region.

Succeeding in this role will require:

- A passion for undertaking and maximising customer visits
- Embracing and delivering against growth targets (opportunity creation and commercialisation)
- Embracing our CRM system to help you manage and commercialise your opportunities
- Responding quickly to customer and supplier needs – and delivering the solution

If you are interested in finding out more or applying for this role, please email your CV and cover letter to [hr@distrupol.com](mailto:hr@distrupol.com)

#### **About Distrupol**

*Distrupol is a European leader with 60 years of excellence, innovation and expertise in the sales and application development of thermoplastic polymers and elastomers. We deliver unparalleled connectivity between our customers and our suppliers.  
Design, Develop and Deliver – with Distrupol.*