



Employment Opportunity

Sales Manager - Egypt March 2022

Work with a multinational industry leader delivering innovative polymer solutions to cross-industry customers nationwide.

At Distrupol, our sales team is what drives our success. We are looking for a qualified sales manager to establish Distrupol as an industry leader across Egypt. Our ideal sales manager has in-depth knowledge of and experience of polymer sales, excelling at lead generation, relationship building and closing deals. We're looking for a quick learner with strong negotiating skills, and someone with a track record of success.

The successful candidate will have proven themselves in a sales role and have excellent communication skills and call planning. It is essential that you are self-motivated, focused, flexible, numerate, possess excellent organisational and IT skills, and that you have a track record of delivering results

You will be representing Distrupol, with a comprehensive understanding of our business, suppliers and portfolios. This will require:

- Researching consumer needs and identifying how our solutions meet them
- Achieving company objectives through effective planning, setting sales goals, analysing performance data, and projecting future performance
- Generating leads, and building and nurturing client relationships

You will also be responsible for recruiting an administration / customer service representative who you will manage and support on a daily basis.

If you are interested in this position, please send your CV in English to hr@distrupol.com